

**Peter Janover**  
**Vice President of Business Development**

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Peter Janover is currently the Vice President of Business Development and a member of the ITAC Management Team. He specializes in transactional and financing activities of all types. In addition, Mr. Janover also mentors the owners and presidents of many of ITAC's clients as well as helps them with their Strategic and Business Planning.

Mr. Janover does not come from a traditional consulting background. He previously owned and was President of three vertically integrated food-manufacturing companies that sold their products nationally to the supermarket, food service and wholesale bakery industries. While involved in all phases of these businesses, he concentrated on Strategic Planning, Finance, Sales and Marketing. He sold these companies to a Fortune 500 Corporation.

Mr. Janover then founded a consulting company that delivered a wide range of services to small and mid-sized companies primarily in the Northeast Corridor. The company grew from three people to 25 employees. He sold this company in 1998.

He is a graduate of Cornell University and received his MBA from Columbia Business School.